

Message Text

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ACTION EB-07

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 4576

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E.O. 11652: N/A

TAGS: EAIR, PL

SUBJECT: CIVAIR: POLISH REQUEST FOR CIVAIR CONSULTATIONS

REF: A) WARSAW 2205 B) STATE 91067

1. EMBASSY DELIVERED NOTE AS PER REFERENCE B ON APRIL 22. DCM HAD LENGTHY DISCUSSION WITH KINAST AND WOJTOWICZ OF MINISTRY OF FOREIGN AFFAIRS, IN COURSE OF WHICH SEVERAL POINTS OF INTEREST EMERGED.

2. THE POLISH SIDE WILL DISCUSS OUR NOTE AND PREAPRE A PROPOSED AGENDA FOR CONSULTATIONS. THEY ARE CLEARLY MOST ANXIOUS THAT PAN AMERICAN'S SUMMER SCHEDULE BE DISCUSSED IN SOME FASHION ALTHOUGH IT WAS STATE TO THEM WITH CONSIDERABLE BLUNTNESS THAT AN AGENDA WHICH INCLUDED THIS ITEM WOULD PROBABLY NOT BE ACCEPTABLE TO THE US SIDE. KINAST REMARKED THAT WHILE HE APPRECIATED THAT PAN AMERICAN'S FLIGHTS WERE NOT DIRECT, AND THAT THEREFORE THE FULL SEATING CAPACITY OF EACH FLIGHT COULD NOT BE CONSIDERED AS APPLICABLE TO THE NEW YORK/WARSAW OR CHICAGO/WARSAW RUN, STILL THE DAILY FREQUENCIES PROPOSED CONSTITUTED A SEVERE OPTICAL PROBLEM AND IT WOULD BE MUCH MORE PALATABLE TO THE POLISH SIDE IF PAN AMERICAN WERE TO FLY FEWER

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FREQUENCIES EVEN IF THEY WERE NON-STOP.

3. THE POLISH SIDE HAD OBVIOUSLY BEEN VERY CAREFULLY READING ARTICLE 9E BUT WERE NOT YET PREPARED TO CONCEDE THAT THE WORDING "HAVE BEEN INCONSISTENT WHT THE STANDARDS AND PRINCIPLES SET FORTH IN THIS ARTICLE" ENTIRELY PRECLUDES DISCUSSING SCHEDULES BEFORE THEY HAVE ACTUALLY BEEN PUT INTO OPERATION.

4. IT BECAME APPARENT THAT THE POLISH SIDE INTENDS TO MAINTAIN IT HAS FULFILLED ITS UNDERTAKING TO SELL TICKETS FOR PAN AMERICAN IN ZLOTYS ON PAN AMERICAN'S ENTIRE ROUTE NETWORK. WHILE IT WILL BE CONCEDED THAT ZLOTY TICKETS FOR DESTINATIONS OTHER THAN NEW YORK CAN BE PURCHASED ONLY WITH PERMISSION FROM THE POLISH NATIONAL BANK, THE POLES SAY THAT A GOOD DEAL OF TRAVEL BY POLISH GOVERNMENT OFFICIALS TO DESTINATIONS THROUGHOUT THE WORLD HAS BEEN UNDERTAKEN ON PAN AMERICAN ROUTES DURING THE PAST YEAR AND THAT THESE TICKETS CONSTITUTE ZLOTY SALES SINCE THE VARIOUS MINISTRIES AND GOVERNMENT INSTITUTIONS INVOLVED ARE BILLED IN ZLOTYS. THE DCM OBSERVED THAT IT WOULD BE INTERESTING TO KNOW THE TOTAL DOLLAR AMOUNT OF SUCH TRAVEL TO DESTINATIONS OTHER THAN NEW YORK AND CHICAGO WHICH TOOK PLACE IN 1974. SPEAKING UNOFFICIALLY, HE INQUIRED WHETHER THE POLES WOULD BE PREPARED TO GUARANTEE FUTURE SALES TO THESE DESTINATIONS AT A LEVEL AT OR GREATER THAN THE ONE ACHIEVED DURING 1974. THE POLES SAID THEY WOULD HAVE TO EXAMINE THE POSSIBILITIES AND SEE WHAT THE ACTUAL FIGURE WAS.

5. DURING A DISCUSSION THE NEAR IMPOSSIBILITY OF OBTAINING RIGHTS TO CHICAGO, THE POLES RAISED THE QUESTION AS TO WHETHER IT MIGHT BE EASIER TO OBTAIN RIGHTS FOR LOT TO DETROIT. THE DCM SAID HE HAD NO INFORMATION WHATSOEVER CONCERNING DETROIT.

6 THE EMBASSY WILL TRANSMIT THE POLISH FORMAL RESPONSE TO OUR NOTE AS SOON AS RECEIVED.

7 COMMENT: WHEN TALKS BETWEEN PAN AMERICAN AND LOT LIMITED OFFICIAL USE

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BROKE DOWN, LOT HAD AGREED TO SELL TICKETS FOR ZLOTYS FOR PAN AMERICAN FROM WARSAW TO CHICAGO AND FROM WARSAW TO NEW YORK BUT NOT TO ANY OTHER DESTINATIONS. THE SALES UNDER DISCUSSION WERE OF COURSE SALES TO PRIVATE POLISH TRAVELERS AND TOURISTS. AS THE EMBASSY UNDERSTANDS THE MATTER, PAN AMERICAN IS HOLDING OUT FOR UNLIMITED ZLOTY SALES TO OTHER DESTINATIONS LARGELY AS A MATTER OF PRINCIPLE SINCE THE POTENTIAL MARKET FOR SUCH SALES TO

PRIVATE INDIVIDUALS IS UNDERSTOOD TO BE VERY SMALL.
THE EMBASS BELIEVES THAT A SOLUTION COULD LIE IN A
POLISH GUARANTEE TO SELL SOME SPECIFIED DOLLAR AMOUNT
OF TRAVEL ON PAN AMERICAN'S WORLD-WIDE ROUTE NETWORK
ANNUALLY TO DESTINATIONS OTHER THAN NEW YORK AND
CHICAGO. THE 1974 FIGURE FOR SUCH BOOKINGS BY POLISH
OFFICIAL TRAVELERS MIGHT SERVE, WHEN OBTAINED, AS A
BASE FIGURE. A SOLUTION ALONG THESE LINES WOULD
PRESERVE THE POINT OF PRINCIPLE AND MIGHT OPEN THE WAY
TO A FOURTH FREQUENCY TO NEW YORK FOR LOT AND UNRESTRICTED
ZLTY TICKET SALES TO CHICAGO.
DAVIES

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